

**Arizona Examination for Casualty Insurance Producer**

**Series 13-43**

**100 Items - 2 Hours**

**Insurance Regulation 5%**

Licensing

License application requirements (20-285)

Number of exam attempts 20-284(H)

Licensing eligibility/lawful presence (41-1080)

Types of licensees

Producers (20-281(5), 286)

Nonresidents (20-281(11))

Adjusters (20-321)

Life Settlement Broker (ARS 20-3202)

Business entities (20-281(1), 285(D, E), 290(B))

Surplus lines brokers (20-407, 411)

Temporary (20-294)

Vending machines (20-293)

Lines of producer license authority (20-286, (A), 321, 331, 332, 411, 411.01, 1580, 1693.01, 2662)

Fingerprinting requirements (20-142(E), 285(E), 286(C), 289(D))

Assumed business name (20-297)

Maintenance and duration

Expiration, surrender and renewal (20-289)

Inactive license status during military service (20-289.01)

Change of personal contact information (20-286(C))

Change of business information (20-286)(C))

Report of actions (20-301)

Continuing education (20-2902, 2903)

Disciplinary actions

Denial, suspension, revocation or refusal to renew; civil penalties (20-295, 296)

Cease and desist order (20-292)

State regulation

Acts constituting insurance transaction (20-106, 282, 401.01)

Negotiate (20-281(10))

Sell (20-281(14))

Solicit (20-281(15))

Payment of premiums (20-191)

Certificate of authority (20-217(A))

Identification of Producer (20-229)

Producer regulation

Sharing commissions (20-298)

Place of business and records (20-157, 290; AZ Const Art 14 s 16)

Unfair practices and frauds

Unfair trade practices (20-442)

Misrepresentation (20-443, 443.01, 447; Rule R20-6-801(D))

- False or deceptive advertising (20-444)
- Defamation of insurer (20-445)
- Boycott, coercion or intimidation (20-446)
- False financial statements (20-447)
- Unfair discrimination (20-448)
- Gender discrimination (Rule R20-6-207)
- Rebating (20-449–451)
- Prohibited inducements (20-452)
- Fees (20-465)
- Unfair claims settlement practices (20-461; Rule R20-6-801)
- Claims payment (20-462)
- Insurance fraud (20-463, 466–466.04)
- Insurance information and privacy protection (20-2101–2122)

### **Federal Laws and Regulations 2%**

- Fair Credit Reporting Act (15 USC 1681–1681d)
- 18 United States Code (USC) Sections 1033 and 1034 - Purpose
- Violent Crime Control and Law Enforcement Act (20-489; 18 USC 1033, 1034; 15 USC 6101-6108; ARS 44-1282)
- Telemarketing Sales Rule (16 CFR 310; 15 USC 6101–6108; A.R.S. 44-1282)
- CAN-SPAM Act of 2003 (15 USC 7701; 18 USC 1037)
- Gramm-Leach-Bliley Act (20-2121; Public Law 106-102)
- Terrorism Insurance Program (15 USC 6701; Public Law 107-297, 109-144, 110-160)

### **General Insurance Concepts 18%**

- Risk
  - Methods of Handling Risk (e.g., Avoidance, Retention, Sharing, Reduction, Transfer)
  - Elements of Insurable Risks
  - Definitions (e.g., Risk, Hazard, Peril, Loss)
- Classifications of Insurers
  - Mutual, Stock
  - Admitted, Non-Admitted
  - Foreign, Domestic, Alien
- Elements of a Contract
  - Consideration
  - Competent Parties
  - Legal Purpose
  - Offer
  - Acceptance
- Authority and Powers of Producers - Definitions
  - Express
  - Implied
  - Apparent
  - The Law of Agency
- Legal Interpretations Affecting Contracts
  - Reasonable Expectations

Indemnity

Good Faith

Fraud

Warranties, Representations, Misrepresentations, and Concealment

## **Casualty Insurance Basics 28%**

Damages

Compensatory versus Punitive

General versus Special

Liability

Absolute

Strict

Vicarious

Underwriting (Purpose, Process, Results)

Types of Hazards

Moral

Morale

Physical

Negligence

Torts

Elements of a Negligent Act

Defense Against Negligence

Accident versus Occurrence

Policy Structure

Declarations

Definitions

Insuring Agreement

Additional/Supplementary Coverage

Conditions

Exclusions

Endorsements

Policy Clauses

Insureds

Policy Period

Policy Territory

Cancellation and Non-Renewal

Deductibles/Self-Insured Retention

Other Insurance

Nonconcurrency

Primary and Excess

Pro Rata

Contribution by Equal Shares

Limits of Liability

Per Accident

Per Occurrence

- Per Person
- Aggregate
- Split limits
- Combined Single Limit
- Named Insured Provisions
  - First Named Insured versus Other Insureds
  - Duties After Loss
  - Assignment
  - Waiver of Rights
- Insurer Provisions
  - Liberalization
  - Subrogation
  - Claim Settlement Options
  - Duty to Defend
  - Arbitration

### **Personal Automobile Policy 16%**

- Definitions
- Personal Injury Protection Definitions
- Liability Coverage
  - Bodily Injury and Property Damage
  - Supplementary Payments
  - Exclusions
    - Liability Extension to Towed Vehicle
- Medical Payments Coverage
- Uninsured and Underinsured Motorists Coverage
  - Definitions
  - Bodily Injury
  - UM and UIM Rejection
- Coverage for Damage to your Automobile
  - Collision
  - Other than Collision (Comprehensive)
  - Deductibles
  - Exclusions
- Duties after an Accident or Loss
- General Provisions
- Endorsements
  - Towing and Labor Costs
  - Extended Non-Owned Coverage - Vehicles Furnished or Available for Regular Use
  - Joint Ownership Coverage
  - Rental Vehicle Coverage

### **Commercial Automobile Policy 7%**

- Commercial Automobile Coverage Forms
- Covered Automobiles
  - Hired Automobiles

Non-owned Automobiles

Liability

Physical Damage

Exclusions

Conditions

Definitions

Selected Endorsements

Lessor - Additional Insured and Loss Payee

Mobile Equipment

Property Protection Coverage

Broad Form Products

Employees as Insureds

### **Commercial General Liability 11%**

Commercial Policy Components

Declarations

Conditions

Interline Endorsements

Commercial General Liability Coverages

Bodily Injury and Property Damage

Personal and Advertising Injury

Medical Payments

Conditions

Definitions

Exclusions

Occurrence versus Claims-made

Trigger

Retroactive Date

Commercial General Liability Exposures

Premises and Operations

Products and Completed Operations

Contractual Liability

### **Other Types of Casualty Insurance 9%**

Specialty Liability Insurance

Directors and Officers

Professional and Errors and Omissions

Employment Practices

Employee Benefits

Cyber Liability and Network Protection

Personal Umbrella, Commercial Umbrella, and Excess Policies

Underlying Limits

Self-Insured Retention

Surety Contracts

Differences between Surety and Insurance

Obligation of the Surety

Parties to the Surety Bond

Principal

Obligee

Surety

### **Workers' Compensation Laws 4%**

Workers' Compensation Coverages and Benefits

Rating and Job Classification

Workers' Compensation Definitions

Occupational Accident versus Occupational Disease and Illness

Levels of Disability

Federal Laws