

North Dakota Life Insurance Examination
State (40 items); General (70) - 110 Items

Duration 150 minutes

Insurance Regulation (12 items)

Licensing

Process (26.1-26-13.2, 13.3, 15; Reg 45-02-02-02)

Types of licensees (26.1-26-02, 03)

Producers (individual and business entity)(26.1-26-02, 05, 06, 07, 11)

Producer-agent of insured (26.1-26-07)

Producer-agent of insurer (26.1-26-06)

Consultants (26.1-26-35, 41; Reg 45-02-02-09, 10)

Nonresident producers (26.1-26-20, 47.1)

Temporary (26.1-26-26)

Maintenance and duration

Renewal of appointments (26.1-26-32; Reg 45-02-02-07)

Termination (26.1-26-31; Reg 45-02-02-12)

Change of address (26.1-26-33; Reg 45-02-02-13)

Reporting of actions (26.1-26-45.1)

Assumed names (26.1-26-25.1)

Continuing education (26.1-26-31.1; Reg 45-02-04-03, 08–11, 13)

Disciplinary actions

Refusal of license (26.1-26-39, 40, 42)

Cease and desist order (26.1-01-03.1; 26.1-04-13)

Suspension, revocation and probation (26.1-26-42–46)

Penalties for violations (26.1-01-03.3; 26.1-04-13–17; 26.1-26-50, 51)

State Regulation

Commissioner's general duties and powers (26.1-01-03; 26.1-04-09)

Company regulation

Unfair claims settlement practices (26.1-04-03(9))

Producer regulation

Sharing commissions (26.1-26-04)

Company and agency regulation

Examination of books and records (26.1-03-19.2; 26.1-26-48)

Producer appointment (26.1-26-13.1; Reg 45-02-02-06)

Termination of appointment (26.1-26-34; Reg 45-02-02-06)

Unfair practices

Misrepresentation (26.1-04-03(1), (12), 07)

False advertising (26.1-04-03(1), (2))

Defamation (26.1-04-03(3))

Boycott, coercion and intimidation (26.1-04-03(4), 04)

False financial statements (26.1-04-03(5))

Unfair discrimination (26.1-04-03(7), (11), 05)

Rebating (26.1-04-03(8), 05, 06)

Prohibited inducements (26.1-04-05, 06)

Twisting (26.1-04-03(1))

Insurance fraud regulation (26.1-02.1-01–11)
North Dakota Laws and Regulations Pertaining to Life Insurance and Annuities (28 items)
Producer and company responsibilities
Solicitation and sales presentations (Ref: Reg 45-04-01-01–07; Reg 45-04-10-01–08))
Advertising (Ref: Reg. 45-04-10-01 through 08)
Life and Health Insurance Guaranty Association (26.1-38.1-16(1))
Illustrations (Ref: Reg. 45-04-05-05(02))
Policy summary (Ref: Reg. 45-04-01-03(7), 45-04-05-05-01)
Buyer's guide (Ref: Reg. 45-04-01-03(01) Appendix, 04))
Field underwriting requirements
Insurable interest (Ref: 26.1-29-09.1)
Company responsibilities
Verification of insurable interest (26.1-29-09.1)
Guaranty association disclaimer (Ref: 26.1-38.1-16)
Individual life insurance
Standard provisions (Ref: 26.1-33-05)
Entire contract (Ref: 26.1-33-05 (3))
Free look provision (Ref: 26.1-33-02.1)
Payment of premiums (Ref: 26.1-33-05 (1))
Grace period (Ref: 45-04-04-03-03-b-(02))
Reinstatement (Ref: 26.1-33-05 (8))
Incontestability (Ref: 26.1-33-05 (3))
Misstatement of age (Ref: 26.1-33-05 (5))
Statements of the insured (Ref: 26.1-33-05 (4))
Dividend options (Ref: 26.1-33-05 (6))
Loan provisions (Ref: 26.1-33-05 (7))
Nonforfeiture provision (Ref: 26.1-33-18)
Exclusions (Ref: 26.1-33-12)
Suicide no defense (Ref: 26.1-33-37)
Payment of claims and interest (Ref: 26.1-33-05(9), 26.1-33-05(13))
Assignment (Ref: 26.1-33-33)
Prohibited provisions including backdating (Ref: 26.1-33-06)
Group life insurance
Standard provisions (Ref: 26.1-33-11)
Conversion rights (Ref: 26.1-33-12)
Annuities
Free look provision (26.1-34-01.1)
Death claim settlement and interest (26.1-34-01(5))
Federal Laws and Regulations (3 Items)
Fair Credit Reporting Act - Purpose
National Do Not Call List
Privacy [Gramm Leach Bliley]
General Insurance Concepts (8 Items)
Risk
Methods of Handling Risk (Avoidance, Retention, Sharing, Reduction, Transfer)
Elements of Insurable Risks

Definitions (Risk, Hazard, Peril, Loss)
Classifications of Insurers
Mutual, Stock, Fraternal
Admitted, Non-Admitted
Foreign, Domestic, Alien
Elements of a Contract
Consideration
Competent Parties
Legal Purpose
Offer
Acceptance
Authority and Powers of Producers
Express
Implied
Apparent
The Law of Agency
Legal Interpretations Affecting Contracts
Reasonable Expectations - good faith
Indemnity
Good Faith
Fraud
Warranties, Representations, Misrepresentations, and Concealment
Contract of Adhesion
Life Insurance Basics (13 Items)
Insurable Interest
Personal Uses of Life Insurance
Survivor Protection
Liquidity
Determining Amount of Personal Life Insurance
Human Life Value Approach
Needs Approach
Business Uses of Life Insurance
Buy-Sell Funding
Key Person
Premium Frequency
Field Underwriting
Application Procedures
Warranties and Representations
Policy Delivery
Effective Date of Coverage
Premium Collection
Statement of Good Health
Company Underwriting
Sources of Information
Classifications of Risk (Preferred, Standard, Substandard, Declined)
Types of Life Insurance Policies (14 Items)
Term Life Insurance

Level
Decreasing
Increasing Term
Whole (Permanent, Ordinary) Life Insurance
Single Premium
Continuous Premium
Limited Payment
Universal Life
Variable Life
Variable Universal
Indexed Universal Life
Specialized Policies
Joint Life
Survivorship Life
Juvenile
Group Life Insurance
Eligible Groups
Characteristics of Group Life Insurance
Life Insurance Policy Provisions, Options, and Riders (20 Items)
Standard Life Insurance Provisions
Ownership
Assignment
Right to Examine (Free Look)
Payment of Premiums
Grace Period
Misstatement of Age/Sex
Incontestability
Reinstatement
Entire Contract
Beneficiary Designation Options
Individuals
Classes
Minors
Types of Beneficiaries
Primary and Contingent
Beneficiary-Related Clauses
Common Disaster
Settlement Options
Cash Payment (Lump Sum)
Interest Only
Life Income
Fixed-Period
Fixed-Amount Installments
Joint
Last Survivor
Nonforfeiture Options
Cash Surrender Value

Extended Term
Reduced Paid-Up Insurance
Policy Loan and Withdrawal Options
Loans
Automatic Premium Loans
Withdrawals Partial Surrenders
Dividend Options
Paid-Up Additions
Cash Payment (Lump Sum)
One Year Term
Reduction of Premium
Accumulation at Interest
Disability Riders
Waiver of Premium
Disability Income Benefit
Payor Benefit Life
Riders Covering Additional Insureds
Spouse
Children
Family term rider
Riders Affecting Death Benefit Amount
Accidental Death
Guaranteed Insurability
Cost of Living
Return of Premium
Accelerated (Living) Benefit Provision Rider
Long-Term Care Rider
Policy Exclusions
Annuities (8 Items)
Annuity Principles and Concepts
Accumulation Period versus Annuity Period
Owner, Annuitant, and Beneficiary
Immediate versus Deferred Annuities
Annuity (Benefit) Payment Options
Life Contingency Options
Annuities Certain
Life versus Life with Guaranteed Minimum
Single Life versus Multiple Life
Annuity Products
Fixed Annuities
Equity Indexed Annuities
Variable Annuities
Uses of Annuities
Lump-Sum Settlements
Retirement Income
Long-Term Care Rider
Guaranteed Minimum Withdrawal Benefit (GMWB)

Federal Tax Considerations for Life Insurance (4 Items)
Taxation of Personal Life Insurance and Annuities
Premiums
Dividends
Settlements
Last In First Out (LIFO) and First In First Out (FIFO)
Surrenders and Withdrawals
Modified Endowment Contracts (MECs)