

**Oregon Producer's Examination for
Personal Lines Insurance
Series 12-14**

100 questions – Two-hour time limit

Insurance Regulation 13%

Licensing

Purpose

Process (ORS 744.058, .059, .062)

Types of licensees

Producers (ORS 744.052, .053, 731.104)

Consultants (ORS 744.605, .609, .626; OAR 836-071-0150)

Adjusters (ORS 744.531)

Nonresidents (ORS 744.063)

Temporary (ORS 744.073)

Maintenance and duration

Renewal and nonrenewal (ORS 744.072, .074) OAR 836-071-0146)

Continuing education requirements (ORS 744.072; OAR 836-071-0215 to 0250)

Reinstatement (ORS 744.018, .072(6))

Assumed business name (ORS 744.028(2), .068)

Change of address or telephone number (ORS 744.028(1), .068)

Reporting of actions (ORS 744.089)

Disciplinary actions

Cease and desist orders (ORS 731.252)

License probation, suspension, revocation or refusal to issue or renew (ORS 744.074)

Civil penalty (ORS 731.988)

Criminal penalty (ORS 731.992)

State regulation

Director's enforcement authority (ORS 731.256)

Director's inquiries (ORS 731.296)

Company regulation

Producer appointment (ORS 744.078)

Termination of appointment (ORS 744.079, .081)

Unfair claim settlement practices (ORS 746.230; OAR 836-080-0205 to 0250)

Producer regulation

Fiduciary and trust account responsibilities (ORS 744.083; OAR 836-074-0020 to 0050)

Place of business/records maintenance (ORS 744.068)

Controlled business (ORS 746.065, .160)

Commissions (ORS 744.076, .077; OAR 836-071-0269–0277)

Fees (ORS 744.076, .077; OAR 836-071-0260 to 0277)

Unfair trade practices

Misrepresentation (ORS 746.075, .100)

False advertising (ORS 746.110; OAR 836-080-0155)

Rebating (ORS 746.045)

Unfair discrimination (ORS 746.015; OAR 836-081-0005, 0010, 0020, 0030)

Illegal inducement (ORS 746.035)

Examination of records (ORS 744.068(2, 3))

Privacy of Consumer Information (ORS 746.600, .620, .630, .665; OAR 836-080-0501 to 836-080-0551)

Federal Laws and Regulations 4%

Fair Credit Reporting Act
18 United States Code (USC) Sections 1033 and 1034 - purpose
Flood insurance education (National Flood Insurance Program (NFIP))
General Insurance Concepts 7%
Risk
Definitions (e.g., risk, hazard, peril, loss)
Methods of handling risk (e.g., avoidance, retention, sharing, reduction, transfer)
Elements of insurable risks
Classifications of insurers
Mutual, stock
Admitted, non-admitted
Foreign, domestic, alien
Authority and powers of producers - definitions
Express
Implied
Apparent
The Law of Agency
Elements of a contract
Offer
Acceptance
Consideration
Competent parties
Legal purpose
Legal interpretations affecting contracts
Reasonable expectations
Indemnity
Good faith
Warranties, representations, misrepresentations, and concealment
Fraud
Property and Casualty Insurance Basics 26%
Insurable interest
Underwriting (purpose, process, results)
Types of hazards
Physical
Moral
Morale
Negligence
Torts
Elements of a negligent act
Defenses against negligence
Liability
Absolute
Strict
Vicarious
Types of perils
Named
Open
Types of loss
Direct

Indirect
Specific, scheduled, and blanket insurance
Loss valuation
Actual cash value
Replacement cost
Functional replacement cost
Market value
Agreed value
Valued policy
Accident versus occurrence
Policy structure
Declarations
Definitions
Insuring agreement
Additional/supplementary coverage
Conditions
Exclusions
Endorsements
Policy clauses
Insureds
Policy period
Policy territory
Cancellation and non-renewal
Deductibles
Other insurance
Nonconcurrency
Primary and excess
Pro rata
Contribution by equal shares
Limits of liability
Per accident
Per occurrence
Per person
Aggregate
Split limits
Combined single limit
Coinsurance
Purpose
Definition
Calculation
Penalties
Total versus partial Loss
Vacant versus unoccupied
Named insured provisions
First named insured versus other insureds
Duties after loss
Assignment
Waiver of rights
Insurer provisions

Liberalization
Subrogation
Claim settlement options
Duty to defend
Third-party provisions
Standard mortgage clause
Loss payable clause
No benefit to the bailee
Oregon laws, regulations and required provisions
Oregon Insurance Guaranty Association (ORS 734.510–.710)
Cancellation and nonrenewal
Property (ORS 742.224, 746.686-687)
Automobile (ORS 742.560-.572)
Binders (ORS 742.043)
Rates (ORS 737.025, .310; OAR 836-010-0011)
Policy forms (ORS 742.003, .005)
Suit against insurer (ORS 742.240)
Concealment, misrepresentation or fraud (ORS 742.013, .208, .562(1)(b), .702(1)(b); 746.075, .100, .110)
Unfair discrimination (ORS 746.015,.018, .240)
Federal Terrorism Insurance Program (15 USC 6701; Public Law 109–144, 110–160)
Dwelling Policy Concepts 10%
Purpose and eligibility
Perils insured against
Basic — Oregon
Broad
Special
Definitions
Property coverages
Coverage A — Dwelling
Coverage B — Other structures
Coverage C — Personal property
Coverage D — Fair rental value
Coverage E — Additional living expense
Other coverages
Dwelling property exclusions
Dwelling property conditions
Dwelling property endorsements
Special provisions — Oregon
Personal liability supplement
Coverage L - Personal liability
Coverage M - Medical payments to others
Homeowners Policy Concepts 19%
Eligibility and purpose
Homeowners policy coverage forms
Broad (HO-2)
Special (HO-3)
Contents broad (HO-4)
Comprehensive (HO-5)
Unit-owners (HO-6)

Modified coverages (HO-8)
Definitions
Section I — Property coverages
Coverage A — Dwelling
Coverage B — Other structures
Coverage C — Personal property
Coverage D — Loss of use
Additional coverages
Section II — Liability coverages
Coverage E — Personal liability
Coverage F — Medical payments to others
Additional coverages
Homeowners policy exclusions
Section I-Property covered exclusions
Section II - Liability covered exclusions
Homeowners policy conditions
Homeowners policy endorsements
Special provisions — Oregon
Earthquake
Personal property replacement cost
Permitted incidental occupancies — residence premises — Oregon
Home day care — Oregon
Business pursuits
Watercraft
Personal injury
Scheduled personal property/personal articles floater
Personal Automobile Policy 14%
Laws
Oregon Motor Vehicle Financial Responsibility Law
Required motor vehicle limits of liability (ORS 806.070, .075)
Other ways to prove responsibility (ORS 806.011, .060, .080)
Personal injury protection definitions (ORS 742.518–.544)
Medical
Loss of income
Funeral
Essential services
Exclusions from coverage
Arbitration
Day Care
Uninsured and underinsured motorist coverage (ORS 742.500–.510)
Definitions
Bodily injury
UM and UIM rejection
Aftermarket Crash Parts Act (ORS 746.287, .289, .292)
Credit History (ORS 746.661)
Total Loss (ORS 742.554, 801.527, 819.014), (OAR 836.080.0240)
Definitions
Liability coverage
Bodily injury and property damage

Supplementary payments
Exclusions
Liability extension to towed vehicle
Medical payments coverage
Coverage for damage to your auto
Collision
Other than collision (comprehensive)
Deductibles
Exclusions
Duties after an accident or loss
General provisions
Endorsements
Amendment of policy provisions — Oregon
Towing and labor costs
Joint ownership coverage
Rental vehicle coverage
Other Types of Personal Insurance 7%
Personal umbrella and excess policies
Flood Insurance
Residual markets
Oregon FAIR Plan Association (ORS 735.005, .015, .045)
Mobile home policy (insuring agreement)
Earthquake insurance (insuring agreement)
Deductibles
Watercraft